



Michael Poliakov

Sales & Operations Manager

Skills

SAP S/4HANA
Microsoft AX
Microsoft Office

Delivery Planning
Inventory Management
3PL Logistics
Project Management
Six Sigma
Translation

Languages

English (C1)
German (Native)
Thai (Basic)

Spanish (Fluent)
Russian (Native)

EDUCATION

Primary/Secondary education

Balears International college
(Spain)

International Baccalaureate

Boarding school Louisenlund
(Germany)

B.Sc. in International Business

Major: Supply chain management
Maastricht University
(Netherlands)

Erasmus Exchange

Mannheim University
(Germany)

CERTIFICATION

Six Sigma Certificate

Council of Six Sigma Certification (CSSC)

CONTACT

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Michael.poliakov2000@gmail.com

LinkedIn Profile

Professional Experience

Equipment, Tools and Spare Parts Manager 10.2024 – 07.2025

Dextra (Bangkok, Thailand)

Global Supply chain (Construction goods)

Optimized inventory and Microsoft Dynamics AX-based order processing for 100+ global customers, reducing a two-year backlog to two months through efficient delivery planning. Implemented stock policies saving over 1.5 million THB and supported a Russian GOST nuclear audit by translating 600+ pages of technical documentation.

Supply Chain Associate 11.2023 – 01.2024

Polartec/Milliken & Company (Maastricht, Netherlands)

Military Textile Division (Textiles/Garments)

Managed 200+ B2B orders across EMEA and APAC using SAP, coordinating with suppliers and ensuring compliance with Incoterms and export regulations. Resolved logistics disruptions, prepared military textile tenders, and served as the main contact for global customers and documentation.

Critical Parts Management 07.2022 – 02.2023

Mercedes Benz (Maastricht, Netherlands)

Global supply chain (Automotive)

Managed inventory and 100+ daily orders across four EMEA regions in SAP, resolving bottlenecks like semiconductor shortages and navigating supply disruptions during the Russia-Ukraine crisis. Led delivery time analysis, supported demand forecasting, and used CRM tools to maintain supplier and stakeholder alignment.

Intern Operations/Marketing 08.2019 - 11.2019

Syrha Trading SA (Geneva, Switzerland)

Medical Devices (Ophthalmology)

Oversaw daily operations and quality control of hyaluronic acid products, supported supplier negotiations across Asia, and ensured regulatory compliance. Managed and built the Healaflo website from scratch, including content, SEO, and multilingual document translation in Russian, English, and German.